

## Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 ERDA-07 AID-05 CEA-01 CIAE-00 CIEP-02

COME-00 DODE-00 EB-07 FPC-01 H-02 INR-07 INT-05 L-03

NSAE-00 NSC-05 OMB-01 PM-04 USIA-15 SAM-01 OES-06

SP-02 SS-15 TRSE-00 FEA-01 NEA-10 PA-02 PRS-01 /114 W

----- 020041

R 201925Z APR 76

FM AMEMBASSY BRASILIA

TO SECSTATE WASHDC 5133

INFO AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

UNCLAS BRASILIA 3381

E. O. 11652: N/A

TAGS: ENRG, BR

SUBJ: PETROBRAS ANNOUNCES QUALIFICATION OF 40 FOREIGN OIL  
COMPANIES FOR RISK CONTRACT COMPETITION

REF.: (A) RIO 721

(B) RIO 1293

FOLLOWING TELEGRAM PREPARED BY CONGEN RIO, EMBASSY CONCURS.

1. ON APRIL 15 PETROBRAS ANNOUNCED THAT 40 FOREIGN OIL COMPANIES  
HAD QUALIFIED FOR PARTICIPATION IN RISK CONTRACT EXPLORATION  
PROGRAM FOR THE 10 BLOCKS ANNOUNCED BY PETROBRAS ON FEBRUARY 16  
(SEE REFTELS). THE QUALIFYING COMPANIES HAVE BEEN NOTIFIED  
BY LETTER THAT PETROBRAS'S GEOLOGICAL AND GEOPHYSICAL DATA ON  
10 AREAS CAN BE PURCHASED FOR A TOTAL OF \$400,000 AND THAT  
THE COMPANIES MAY SUBMIT THEIR PROPOSALS TO PETROBRAS UNTIL  
COB JULY 15. ALTHOUGH A COMPANY CAN SUBMIT PROPOSALS FOR AS  
MANY OF THE BLOCKS AS IT CARES TO, A COMPANY WILL NOT BE ALLOWED  
TO OPERATE IN MORE THAN THREE BLOCKS. IT IS NOT CLEAR FROM THE  
PETROBRAS AMMOUNCEMENT WHETHER THE APPLICABLE CONDITIONS FOR THE  
RISK CONTRACTS WERE INCLUDED IN THE LETTERS TO THE QUALIFYING  
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COMPANIES.

2. ALTHOUGH PETROBRAS HAS NOT PUBLICLY REVEALED THE NAMES OF THE 40 COMPANIES, THE APRIL 16 JORNAL DO BRASIL PUBLISHED A LIST WHICH IT CLAIMS WAS SUPPLIED BY PETROBRAS SOURCES. MORE THAN HALF OF THE COMPANIES ARE U.S. FIRMS. THEY ARE AS FOLLOWS:  
PHILLIPS PETROLEUM COMPANY; ESSO INTER-AMERICANA INC.;  
NATOMAS INTERNATIONAL CORPORATION; GULF OIL COMPANY;  
OCCIDENTAL EXPLORATION AND PRODUCTION CO. V EXOCO INTERNATIONAL;  
UNION OIL CO. OF CALIFORNIA; GETTY OIL CO.; HIDBAY OIL  
INTERNATIONAL; CHEVRON OVERSEAS PETROLEUM INC., MARATHON  
INTERNATIONAL OIL CO.; ATLANTIC RICHFIELD CO.; SUN OIL CO.;  
CANADIAN HOMESTREAD OILS LIMITED; TRANS-OCEAN OIL INC.; TEXAS  
PACIFIC INTERNATIONAL INC.; AMERICAN INDEPENDENT OIL CO.;  
CHAMPLIN OVERSEAS CO.; MOBIL OIL CORPORATION; ENTREPRISE DE  
RECHERCHES D'ACTIVITES PETROLIERES; COMPAGNIE FRANCAISE DES  
PETROLES; ELF-ERAP; TAXACO; SHELL INTERNATIONALE MAATSCHAPPIJ;  
SHELL OIL; TEIKOKI OIL CO. LTD.; HISPANICA DE PETROLEOS S.A.;  
HISPANOIL; BRITISH PETROLEUM CO. LTD.; ARABIAN OIL CO. LTD.;  
MITSUI & CO. LTD.; PETROFINA, ENTE NACIONALE IDROCARBURI;  
TAXACO INTERMAMERICAN EXPLORATION CO.; WHITESTONE INTERNATIONAL  
INC.; CANADIAN SUPERIOR OIL LTD.; SEAGULL INTERNATIONAL  
EXPLORATION INC.; MINOCO; TENNECO OIL CO.; VAN DIKE OIL CO.;  
AMCO INTERNATIONAL OIL CO.  
CRIMMINS

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM INDUSTRY, EXPLORATORY DRILLING, CONTRACTS, PROPOSALS (BID)  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 APR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
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**Errors:** N/A  
**Film Number:** D760150-0139  
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**TAGS:** ENRG, EINV, BR, PETROBRAS  
**To:** STATE  
**Type:** TE  
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